

Kline's DCAA Accounting Services Allow FTL Labs to Focus on R & D



Services Snapshot

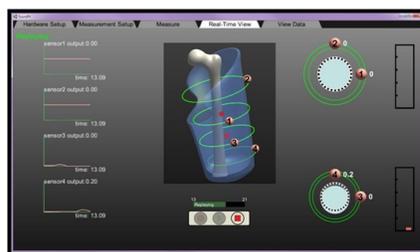
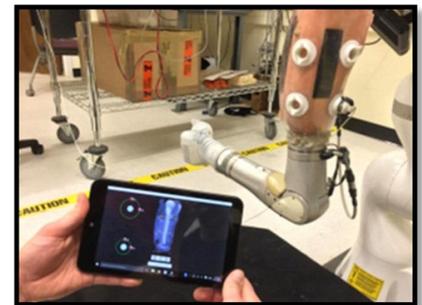
FTL Labs is recognized for transforming R & D projects into deployed products for the DoD and industry. With outstanding and innovative expertise in optical, acoustic, chemical, and electrical engineering, FTL Labs performs cutting-edge research and development in specialty areas including integrative solutions in:

- Prototype and Product Design including Engineering, Assembly and Testing
- Sensors including Optics, Fuels, Acoustics, Robotics, and Life Sciences
- Big Data Analysis
- Virtual and Augmented Reality
- Biomechanical Modeling of Human-Device Interactions

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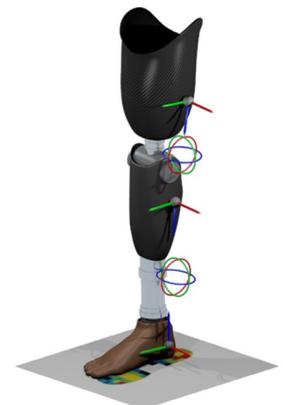
FTL Labs Brings the Magic of R & D Versatility to the Marketplace

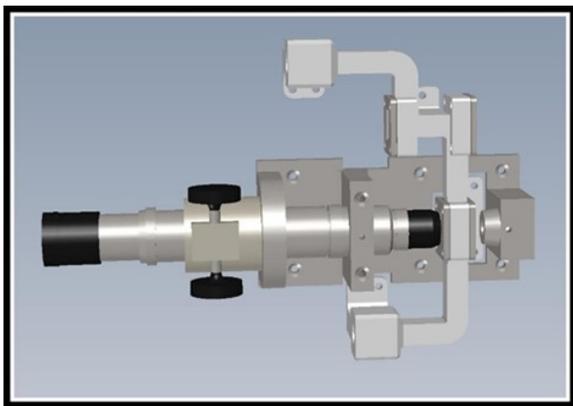
FTL Labs Corporation is an engineering and product development company made up of a tight-knit association of Ph.D. scientists and seasoned engineers. FTL believes that innovation springs from the meeting of different disciplines, which is why they value cultivating a staff with wide-ranging expertise and a collaborative work style. This enables FTL to specialize in moving innovative concepts through proof-of-concept testing with an eye always on customer development. Where there is no suitable solution or product on the market, FTL Labs Corporation finds a way!



At FTL the whole is greater than the sum of its parts, as exemplified by several current Phase I & II SBIR projects. For example, in one project FTL is working on a software tool designed to provide

quality assurance for aircraft manufacturing, capitalizing on FTL's experience with industrial process control technology, real time imaging processing, graphics displays, and machine learning and artificial intelligence. Other current projects similarly blend seemingly unrelated disciplines to create novel solutions for our clients and partners. Like the tools they design, FTL staff continuously build on their knowledge with every project, and produce insights for how to apply that expertise to solve real world problems in new ways.





"We are happy to be able to rely on Kline and Company's expertise in DCAA Accounting Compliance requirements. Kline was instrumental in setting up our books as a new company seven years ago, and with their help, each year we successfully navigate establishing provisional rates, submitting ICE documents, and keeping our books clean and comprehensive. Thanks to Kline, we have a stellar reputation with the Department of Defense. Not only that, they are great people and fun to work with. With Kline on our team, I can spend more time as a scientist working on programs for our customers."

*Kristie Stauch-White,
VP of Operations and Technology*

Kline & Company is Focused on Accurate and Timely DCAA Compliance for FTL Labs

Maintaining an adequate accounting system and ensuring that FTL Labs meets all DCAA Compliance requirements is an ongoing, year-round effort, as is the case for all federal contractors served by the Kline team.

"The people at Kline set up a system for managing the books at our firm, and they ensure that we are following best practices as a federal contractor, both to meet FAR requirements and the corporate goals we have established." according to Kristie Stauch-White, VP of Operations and Technology. "As a result, we have a strong reputation for compliance in the eyes of the federal government. Kline takes the pain out of the process so there are no surprises and I can have confidence in the numbers, allowing us to make good decisions throughout the year."

ICE submissions and taxes are integral components of the accounting services that Kline and Company prepares for FTL Labs. "The company provides year-round guidance to us, and we know they are always a phone call or an email away."



FTL Labs Corporation, located in Amherst, MA, was founded in 2013. Kristie Stauch-White, VP of Operations and Technology, is at the technological and financial helm of the company. Holding a Master's degree in Environmental Engineering, with a background in Physics, Math, Chemistry, and Business, Ms. Stauch-White has led SBIR-funded research for NASA, NSF, and the DOD, and holds academic awards and publications from NSF and Scientific Reports (a Nature publication), among others. Kristie's broad, but deep scientific and engineering background lends itself to her role as technological lead in the multi-disciplinary engineering projects FTL specializes in.



About Kline and Company CPA PC

Federal government contractor accounting is our primary area of specialization. If you are a DoD contractor or do business with the US government, you can tap the expertise of our seasoned team of DCAA consultants, which includes former DCAA auditors. You will find that our real-world experience is invaluable in helping you meet the complex requirements of the Federal Acquisition Regulation or representing you for a DCAA audit. Our mission is to help you achieve yours! Visit www.klineco.com for more information.



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